

# Invest North Tyneside

# Soft Landing Programme



If your business is looking to explore the viability of the North East and UK markets you can benefit from a comprehensive array of help and practical assistance to aid your company's transition into the region.

Invest North Tyneside has joined forces with a range of private sector service providers to offer foreign and national businesses, currently based outside the North East, with an inclusive package of support including:

## Free Office Space

**Invest  
North Tyneside**

OFFER

- **Invest North Tyneside**

- One free desk space per investing company in a fully furnished office for a period of 12 months
- The location of the office will be tailored to your company's individual needs, but options include North Tyneside's prestigious business parks and the North Bank of the Tyne's Enterprise Zone
- Typical services include:
  - Immediate IT and telephone connections
  - Fully-staffed reception
  - Admin/secretarial back-up\*
  - Personal telephone answering service\*
  - Meeting rooms\*
  - Free car parking
  - 24-hour access

\* Additional charges may be incurred

## Recruitment Services



OFFER

- **NRG**

- 10% discount on our standard recruitment fees across all disciplines and sectors
- Free use of two interview rooms in central Newcastle (for up to three days)
- One full day recruitment consultancy support, advice and guidance from a sector based recruitment specialist



OFFER

- **Solutions Recruitment**

- A preferential rate of 10% to new inward investors on all permanent recruitment fees
- Use of our city centre meeting/interview/board/seminar/training rooms free of charge
- Free advice on the availability of skills locally and information on typical median salaries
- Invitations to our extensive calendar of corporate events
- Access to a huge network of established business contacts



North Tyneside Council

OFFER

- **North Tyneside Council**

- Coordinated public sector support from partners including Jobcentreplus, specialist niche skills providers and organisations that have skilled people looking for work
- Assistance in the identification and availability of related employer and individual grants including apprenticeship bursaries
- Development and delivery of bespoke pre-employment programmes that could be utilised as part of your recruitment and selection process
- Provision of bespoke on or off-site training

## Legal Services



OFFER

- **Watson Burton**

- 25% discount on any legal services required throughout the first year
- A free dedicated consultant, who will assist with everything you might need on a professional daily basis
- Free legal events and seminars to help you learn and grow your business
- Free company incorporation
- Free use of meeting space in our Newcastle, Leeds or London offices
- Senior-level introductions across the local business community, and a guide to 'Who's Who' in our region
- A free early-stage meeting via video-conferencing before you even get here, to help make sure we are the right advisers for your business and to assist with your arrival



OFFER

- **Ward Hadaway**

- A free "Doing Business in the UK Guide"
- A free initial meeting with us, for you to explain what you are looking to do, get free advice and a better understanding of how we can help you
- A free "Legal Mentor" to help guide your company, not just legally but on a range of business issues, in your first year of doing business in the North East
- Free company incorporation
- Free legal seminars – a range of seminars, workshops, and other events which will address a range of legal issues and help you develop your network of business contacts
- Free regular legal updates and bulletins
- A package of reduced and fixed fee legal services, including:
  - A reduced package of company secretarial services
  - Reduced rates for all areas of legal advice you require

## Accountancy Services



OFFER

- **Baker Tilly**

- A free consultation with each of our service lines to understand your business and determine your requirements
- A free review by our specialist grant and tax teams of the opportunity for grant assistance and tax reliefs to support the establishment and growth of your business
- Free attendance at seminars covering a variety of business issues



OFFER

- **Tait Walker**

- Free introductory meeting and consultation with Business Services/Tax/Corporate Finance at your choosing
- Free review of tax reliefs which are available to support your set-up process
- Assistance with application for Growth Vouchers for applicable businesses to assist with business set-up process
- Signposting your company to other sources of grant funding depending on sector
- Free meeting with a corporate financial planner to discuss business and shareholder protection needs
- Discounted offers on SAGE and fixed prices for company formation and company secretarial
- Free updates and workshops covering a variety of funding, tax and employment issues
- A range of free publications and 'Doing business in' guides
- Discounted offers on outsourced payroll provision
- Discounted fixed price outsourced book keeping and accounts preparation

## Business Support

**Invest  
North Tyneside**

OFFER

- **Invest North Tyneside**

Free one-to-one mentoring from a dedicated business advisor who can provide access to relevant specialist help and advice including:

- Research, intelligence and statistics
- Recruitment guidance and support
- Relocation assistance
- Property solutions
- Tailored advice on finance, grants and incentives
- Assistance identifying local supply chain partners
- Marketing and PR support
- Links to appropriate support organisations and trade bodies

**North Tyneside  
Business Forum**

OFFER

- **North Tyneside Business Forum**

A range of free services to connect your company to the North Tyneside business community, including:

- Opportunities to network with a large number of established businesses in the North Tyneside area at a range of business meetings, seminars and exhibitions
- Assistance with business-to-business or business-to-consumer promotion
- Telephone helpline to signpost all of your business issues to the relevant department, agency or network in both the private and public sectors

**necc**  
North East Chamber of Commerce

OFFER

- **North East Chamber of Commerce**

A six month support package providing a range of services including:

- Networking opportunities for your business to build contacts including the NECC President's Club lunch
- Exclusive access to a list of 200 key companies for supply or business development purposes
- Advice on how to export a product or service with a free Export Documentation Workshop



## Exclusive Offers and Discounts

OFFER

- **De Vere Village Urban Resort Newcastle**
  - Special accommodation rates available from £85 B&B
  - Discounted meeting room day delegate rates from £30pp
- **Discount Card:** provides leisure and retail discounts across the region for businesses located in North Tyneside. Offers include discounts for restaurants, hotels, shops, leisure facilities and beauty treatments.
- **Dedicated Travel Co-ordinator:** available to assist commuters in North Tyneside to plan journeys to work. This offer includes discounted travel tickets, transport information and advice and bike loans

## Further Information

To discuss your company's requirements in more detail and to find out if North Tyneside's Soft Landing Programme is right for your business, please contact a member of our business and enterprise team at:

Telephone: **+44 (0)191 643 6409**

Email: **[business@northtyneside.gov.uk](mailto:business@northtyneside.gov.uk)**

Twitter: **[@investnorthtyne](https://twitter.com/investnorthtyne)**

Web: **[www.investnorthtyneside.co.uk](http://www.investnorthtyneside.co.uk)**



**North Tyneside Council**

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**Please note that eligibility for the Soft Landing Programme is determined on a client by client basis and certain acceptance criteria may apply to access some or all of the services detailed. Invest North Tyneside reserves the right to withdraw this offer once capacity is reached.**

